

# ABBOTT INTRODUCES NEW SERVICES AND TOOLS TO HELP LABS DELIVER GREATER OPERATIONAL PRODUCTIVITY

- AlinIQ, a new professional services and informatics portfolio, is now available worldwide

ABBOTT PARK, Ill., April 21, 2016 /PRNewswire/ -- Abbott (NYSE: ABT) today announced the global launch of AlinIQ, the first in a series of new innovations that Abbott will be bringing to diagnostics customers around the world over the next few years. AlinIQ is a first-of-its-kind professional services and informatics solution that will enable labs to deliver greater overall productivity with their existing resources.

In addition to AlinIQ, Abbott is preparing to launch next-generation systems in point of care testing, immunoassay, clinical chemistry, hematology, blood screening and molecular diagnostics. Each system will be built with a consistent system design and intuitive interface, along with flexible automation, to provide Abbott's customers a unified experience from system to system.

"Healthier hospitals – and healthier patients – begin with healthier labs. AlinIQ will help our lab partners transform their operations to maximize throughput and capacity, reduce unexpected downtime and better manage the flow of data throughout hospital networks," says Jaime Contreras, senior vice president, commercial operations, Diagnostics, Abbott. "Abbott's goal is to help labs get the right diagnosis to patients at the right time so they may get back to doing what they love."

## MEETING THE NEEDS OF HOSPITAL LABORATORIES – NOW AND IN THE FUTURE

Every day, hospital laboratories are asked to do more with less. Among their challenges are increases in testing volumes driven by the health needs of an aging and growing population and the rising prevalence of chronic disease.<sup>1</sup> At the same time, by 2018, nearly 10 percent of the world's population will be 65 and older and global health care spending is predicted to accelerate, rising an average of 5.2 percent per year until it reaches \$9.3 trillion.<sup>1</sup> In this environment of increased spending overall and greater demands for testing, labs are under pressure to manage costs and demonstrate the value they can bring in improving the delivery of health care to patients.

AlinIQ was created to help labs adapt to these challenges, address cost pressures and highlight the value that diagnostics testing brings to the health care system. Abbott's researchers, engineers and designers worked side-by-side with laboratorians around the world to develop AlinIQ, which includes four key offerings that combine professional service experts with processes and tools:

- **Proactive, preventive services:** The AlinIQ Always On services deliver predictive alerts to labs, enabling the detection and prevention of instrument downtime up to three days in advance.
- **Data harmonization services:** The AlinIQ AMS (Analyzer Management System) provides labs and hospital networks the ability to integrate different software systems into a single standardized platform to optimize sample processing time, workflow efficiency and quality results.
- **Operational services:** The AlinIQ BIS (Business Intelligence System) provides the tools to optimize throughput and capacity of existing systems to help labs absorb volume increases without additional budget. By delivering intelligent insights, AlinIQ BIS helps labs improve operations and operational expense performance and communicate the lab's value to the broader health care organization.
- **Inventory optimization and product availability services:** The AlinIQ IMS (Inventory Management System), which combines innovative RFID technology and streamlined process consulting, allows labs to get ahead of operational needs, helping avoid shortages of critical items, reduce waste and time taken for manual processes.

"Complementary services and support are critical for labs to successfully implement new technological advances," says Contreras. "This is why AlinIQ offers both professional services and informatics tools to help labs adapt within an ever changing business environment."

To learn more about AlinIQ, please visit [www.abbottdiagnostics.com/AlinIQ](http://www.abbottdiagnostics.com/AlinIQ).

### About Abbott:

At Abbott, we're committed to helping you live your best possible life through the power of health. For more than 125 years, we've brought new products and technologies to the world -- in nutrition, diagnostics, medical devices and branded generic pharmaceuticals -- that create more possibilities for more people at all stages of life. Today, 74,000 of us are working to help people live not just longer, but better, in the more than 150 countries we serve.

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AlinIQ is a trademark of Abbott Laboratories in various jurisdictions.

<sup>i</sup> Global healthcare spending is predicted to accelerate, rising an average of 5.2 percent per year in 2014-2018,

to \$9.3 trillion. 2015 Global Health Care Outlook: Common Goals, Competing Priorities. Deloitte. Website: <http://www2.deloitte.com/content/dam/Deloitte/global/Documents/Life-Sciences-Health-Care/gx-lshc-2015-health-care-outlook-global.pdf>.

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